



**Company Profile**  
Export Edition

2023





## **We source great quality, great value products from Egypt's top food growers and producers.**

We specialize in providing **high quality, high value products** and **innovative solutions** to the foodservice and retail sectors, and supplying local and international markets with high quality, consistent food products from trusted Egyptian food growers and producers.

We build long term partnerships with our customers to thoroughly understand their business needs and requirements, then find practical solutions that meet their quality and budget specs.

**Beyond product supply, we deliver the best value solutions to your food business.**

## A Full Export Provider

Our team is here to offer our worldwide customers and partners a full export service at a *single point of contact*.

We start with understanding your food business' requirements, finding available options, proposing solutions, handling all legal and procurement processes required, and making sure products maintain their quality and condition until delivered to your warehouse.

### The values that *drive* us

#### Consistency

We maintain the quality of our products and the value of our services under all circumstances.

#### Reliability

Standing by our clients' and partners' side and acting in their best interest is a fundamental element of our fabric. We stay true to our word and when we promise we deliver.

#### Integrity

We believe that good relationships are built on trust, and we attribute our extensive network and the positive reputation we have built over the years to our commitment to honesty and integrity at all levels of our business.



We believe strong relationships built on *mutual trust, respect, and communication* are key to long-term business partnerships & successful commercial achievements.

## A Full Export Provider

Food solutions that *truly* meet your needs.



Beyond moving products, our focus and main priority remains on establishing long-standing partnerships with our customers and on working together to develop successful global retail projects.

Our 40+ years' experience running restaurant, retail and wholesale distribution businesses gives us an all-around industry perspective and allows us to find practical solutions designed for your specific business needs and market conditions.

## Wide Range of Products. Private Labels. *Customizations.*

From fresh and frozen fruits and vegetables to canned and processed foods, we have access to a wide range of trusted growers and producers of high-quality, high-value foods.

From portion control to labelling and packaging customizations, we tailor your order to your desired specs every time by working with trusted partner facilities.



## A Full Export Provider



### Your on-the-ground *quality assurance arm*

Our team oversees every step of the production process from planting and harvesting to post-harvesting and processing, making sure each single unit meets your business' required specs in terms of quality, condition, weight, volume, shelf life, and temperature.

Our team also plans and oversees container preparation processes to make sure your products arrive in optimal conditions.

### Top-notch Logistics. Consolidation. Flexible Order Sizes.

We work with reliable freight shipping partners to make sure your products arrive on time and in optimal condition, regardless of the transportation means. We accept orders of various sizes to match your specific business and market needs by consolidating orders and using containers efficiently.



# *Products*

 FROZEN FRUITS  
& VEGETABLES

 FRESH FRUITS  
& VEGETABLES

 JUICES  
& CONCENTRATES

 PRESERVED FRUITS  
& VEGETABLES



## Individual Quick Freezing (IQF)

IQF is a freezing method in the food processing industry where food is frozen quickly in individual pieces. This method prevents the formation of large ice crystals in the product's cells, which destroys its membrane structures. IQF ensures products keep their shape, color, smell and taste after defrost. Packaged in boxes, bags, or aseptic tanks.



### Frozen Fruits

IQF 

Strawberry

Mango

Pineapple

Guava

Pomegranate



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### Frozen Vegetables



Green beans

Broccoli

Cauliflower

Artichoke

Garlic

Spinach

Molokhia

Okra





## Fresh Produce

We source fresh produce from local trusted farms. Our team oversees every step from planting and harvesting to post-harvesting, making sure each single unit meets your business' required specs in terms of quality, condition, weight, and packaging.

### Fresh Fruits

Orange

Mandarin

Lemon

Grapes





## Fresh Produce

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### Fresh Vegetables

Batavia Lettuce

Cherry Tomatoes

Mixed Greens





## Juices & Concentrates

We source fresh juices and concentrates from trusted growers and manufacturers. We offer labelling and packaging customizations as per your business and market requirements, including bottles, tetrapacks, cans, and aseptic tanks.



Strawberry



Lemon



Orange



Apple



Pomegranate



Tomato



# Products



## Preserved Fruits & Vegetables

We source an array of processed fruits and vegetables packaged and preserved in cans, jars, or aseptic tanks.



Artichoke



Olives



Jalapenos



Mixed Vegetables



Jams



## About Us

**Emkay Foods is a comprehensive foodservice provider that imports, manufactures, and distributes high quality, consistently reliable ingredients at a great value.**

We serve quality and consistency to food businesses of all sizes by sourcing great quality food products from reputable local and global food producers.

While specializing in **meats and bakery & pastry ingredients**, we supply food businesses with quality ingredients to cover their **entire** menu's approved product list, from **essential** grocery items to specialty and **bespoke** ingredients.

We leverage our meat processing facility to offer customized **portion-controlled solutions** to the foodservice and retail sectors, and we work with trusted third-party facilities to offer further customizations to a much wider range of food products.

We take great pride in **sourcing from local trusted food growers and producers** and in bringing high quality, high value Egyptian food products to highly competitive regional and global food markets.



Import and Export



Exclusive Representation of Brands



Food Processing



Food Service and Retail

Emkay Foods is a family owned and operated business with more than 40 years of experience running restaurants, retail, wholesale distribution, and foodservice supply businesses. Our all-around industry experience gives us a unique multi-stakeholder perspective, and along with our longstanding partnerships, puts us at the forefront of the Egyptian foodservice industry.

**Emkay Foods is a continuation of *decades* of hard work, long-term relationships, innovative solutions, and pioneering commercial achievements.**





# What We Do

## Import and Export

We import an assortment of temperature controlled, chilled and frozen products from our partners all around the world and we distribute to wholesale retailers, hypermarkets, supermarkets, hotels, restaurants, bakeries, patisseries and the food processing sector. Additionally, we identify global opportunities and scout the local markets for high-quality food products to fill existing gaps.



## Exclusive Representation of Brands

Our multi-lingual and cross-culturally trained team establishes longterm relationships with suppliers around the world and assumes exclusive representation and distribution of their products to our local markets. We build our relationships around trust, respect, and common courtesy.

FOR MORE INFO [www.emkay-foods.com](http://www.emkay-foods.com)

## Food Processing

We customize our products' cuts and packaging in our own food processing plant or at third party producers that are closely supervised by our in-house expert staff to cater to various clients' specifications and to consumer retailers' specific needs.



**DUTCH**  
Breaded Escalope



**SOUTH AFRICAN**  
Ribeye Steak



**AUSTRALIAN**  
Lamb Racks

## Food Service and Retail

We work hard to present unique products that serve the retail segment and would add significant value to the retail channels in Egypt. We serve the retail market by distributing a variety of high-end, local and imported meat products that are sold on meat counters across the nation. We capitalized on our experience to carefully craft & design a high value, competitively priced, frozen meat product range, Moomoo's.





## Couldn't find what you're looking for?

Drop us an email and we will get back to you.

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